



# Chip Eichelberger

Energy • Action  
Humor • Results

CSP

Get Switched On!

## **GAINING THE EDGE!**

### ***Inspiring People to Take Action and Make a Difference***

How can you achieve greater results with fewer resources? Chip challenges people to clarify and raise their personal standards, adopt new empowering beliefs, and integrate simple strategies that will create lasting improvement. Captivating and involved, [this fired-up presentation is the perfect opening or closing keynote.](#)

## **GET SWITCHED ON!**

### ***The Magic of Mission and Momentum***

When people take their jobs, their supervisors, their direct reports, and teammates for granted, it slowly destroys relationships, unity, and initiative. They forget that great leaders focus not on what doesn't work, but on what works well - and how to do more of it. Chip rallies the group and reinforces this common vision, switching on and unleashing the hidden powers of team leadership and cohesion. Each person will return to their work with renewed tenacity, high morale, and contagious energy. Everyone can be a leader, even if they aren't the boss, so... [get your team Switched On!](#)

## **IGNITING TEAM SPIRIT!**

### ***Unleashing Peak Performance***

What will dominate the conversation at your next event? Blow the doors off the room! Why not kick off or close your event in an unforgettable way? The board break is an intense, emotional, and climactic physical metaphor dedicated to over achievement and pushing your team's performance to new and lasting heights. [Give your participants an experience they will always remember.](#) Music, energy, emotion, and fun!

**“Chip can do more to affect an organization in a single day than most can do in months.”**

**Systemax Manufacturing, Bob Rose, General Manager**

Chip Eichelberger gets his audiences to say WOW! His **action** on stage translates to excitement in the audience, and his customized keynotes and seminars produce **results** for every meeting. He entertains with his natural **humor** and a relevant message that consistently captivates audiences.

Chip can **challenge, enlighten, and motivate.** Meeting planners find his accessibility and attention to detail refreshing. Chip does not do a one-way keynote address, but creates an **interactive experience.** If he opens or closes your meeting, your event goes from **good to great!**

After earning his B.S. from the University of Oregon, Chip was an award-winning salesperson for Jantzen Sportswear. In 1988 he joined world famous author and motivator Anthony Robbins and quickly became the top field sales leader and trainer in his six years there. He has paid his dues perfecting his skills and gives **an exceptional performance every time.** He makes meeting planners look good, and is an indispensable part of a successful event.

Chip is a **Certified Speaking Professional**, the highest designation available from the National Speakers Association. Only 7% of all its members worldwide have qualified to be a CSP. This means that he carries a proven track record of continued speaking expertise with a sustained excellence that shows, on and off the platform.

**“From our initial telephone conversation to the very last detail onsite, it was clear you were committed to providing our attendees with a relevant message to excite them, motivate them, and get them ready to tackle three days of training.”**

**United States General Services Administration, Erin E. O'Donnell**

***My Commitment to You:*** Through questionnaires, phone interviews, and personal interaction, I craft a presentation that is a great blend of practical content, motivation, and humor. Customized learning guide handouts help the audience maximize retention, and the title and focus of my presentation are designed to fit your theme. Arriving early, attending sessions before me, and meeting as many participants as possible are key goals. I am easy to work with and only require a wireless mic. The audience will think, ***“WOW, how did he know so much about us? It is like he worked with us.”***

*Gets audiences Switched On to create an unforgettable experience!*

“Chip is a friend, **an excellent communicator**, and a man committed to constant and never-ending improvement. He has the experience and ability to make a difference for any company.”

**Anthony Robbins Companies**, Tony Robbins, Chairman

“Chip helped to set the tone with **a high energy talk** that was well researched and on target for the audience... he took the time to understand our business and tailor his delivery for maximum impact.”

**Procter & Gamble**, Greg Burden,  
Senior Account Executive, Training and Development



## *Clients are Raving!*

“Your unique ability to tailor the discussion directly to the audience was one of the keys to success. Honestly, **I don't think anyone else could have made such a big impact** at our sales rallies.”

**Lincoln Mercury**, Craig Questelle, General Zone Manager

“**You did a terrific job!** You spoke with relevance on critical issues of concern to the participants reflected in the excellent program evaluations - 4.6/5. Your remarks and presence added warmth and depth to the program.”

**American Dental Association**,  
Erin Murphy McCarthy, Manager, Membership Outreach

“Thanks for your energetic and motivational session to my management team. I have gotten very positive feedback and feel that it was **the right message delivered at the right time**. The practical strategies you shared were ones we can apply not only professionally, but personally as well.”

**IBM**, Tom Rosamilia, GM, Silicon Valley Lab

“Once again, you **exceeded** my expectations! I have never witnessed such an outpouring of **emotion, energy, and excitement**. The last time our sales grew 22%. After this year's board break, they left believing they could do it again!”

**Misys Healthcare Systems**, Marc Winchester, Senior Vice President of Sales

“You were excellent; in fact, you “Nailed It.” The reaction from the team was overwhelming. We were *Switched On!* You made my life much easier and **I felt like a hero.**”

**Aramark**, Bill Logan, Regional Sales Manager

### *Raving Fans Include:*

- ADP
- American Dental Association
- American Standard
- Aramark
- Bank of America
- BellSouth 
- Borland
- Century21
- Coca-Cola
- CVS Pharmacies
- Culligan
- Eastman Kodak 
- Ernst & Young
- Evian
- Exxon 
- FTD
- GlaxoSmithKline
- IBM 
- Kraft
- Marriott
- National Association of Home Builders
- PriceWaterhouseCoopers
- Phillips Lighting
- Procter & Gamble
- Prudential 
- SkyTel
- Society of Manufacturing Engineers
- State Farm
- Sun Microsystems
- Washington Hospital Center
- And dozens of fine associations

CONTACT:

BARBER & ASSOCIATES  
P.O. BOX 11669  
KNOXVILLE, TN 37939-1669

TELEPHONE: (865) 546-0000

EMAIL: GREATSPEAKERS@BARBERUSA.COM

