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From: John Schmeisser

Date: Thu, 16 Nov 2006 14:20:42

To: Vince Poscente

Subject: Thank You from Oracle

Thanks Vince,

The conference was also buzzing from your presentation. A sampling of some comments that I received:

"That was an absolute Home Run!"

"The best corporate speaker I have heard"

"He really hit the nail on the head with our bump in the road."

"This is a tough audience for presenters since that is what our group does on a day-to-day basis. If someone's message is good, we tend to be critical of the presentation style. If the presentation style is good, we tend to be critical of the message. Vince blew us away with both content and delivery."

"I was impressed with how much he was able to personalize his presentation with Oracle information. It was almost like he had worked here."

And there were more "great speaker" comments than I can list here. Awesome job!!!

Also, I thought that you would like to hear that our GVP sponsors for the event (for the 6 lines of businesses represented) decided to open up the final general session with all 6 of them on stage in the "ready" position. They had the woman that you had picked out of the audience re-create her "French starter" role by saying (in her French accent) "Ready - Go" and they all jumped into the crouch position. A true tribute to the impact that you had on the group.

Finally, I have had several people indicate that they are interested in purchasing "The Ant and the Elephant" to distribute to their teams. Thus, I would like to take you up on the \$10/book offer that we discussed at dinner. Would it be possible to set up something on your web site to facilitate these orders (a separate web page or ordering code)?

Please let me know what would work best.

I look forward to receiving the links from Cara. Again, thank you very much for everything that your presentation has given to our organization.

John D. Schmeisser
Director, SC Development - CRM
Oracle Corporation



From: Susan Linsenbuehler
Sent: Sunday, September 28, 2008 9:53 AM
Subject: Vince Poscente

You may have already heard, but Vince was a big success and the NetApp executives were very pleased with our choice! Excellent thematic and personal match.

PHOCUS MARKETING GROUP
For NetApp's Customer Event

From: Gary Downs
Date: October 22, 2007 10:15:33 PM CDT
To: Vince Poscente
Subject: I Was Moved By Your Speech

Hi,

I heard your talk on The Age of Speed today at the Vertex Exchange Conference. It was the most inspiring motivational speech I have heard. Perhaps because I myself would have liked to have participated in the Olympics.

Your speech was expectedly inspiring and humorous. But it was your description of your father's conversation on the phone and the simple question to the audience: "Did I win at the Olympics?" That moved me almost to tears.

Thank you for bringing out a range of emotions. I will always remember it.

I look forward to reading your book, The Age of Speed.

Sincerely,

Gary Downs